

# FINANCIAL PERFORMANCE

Our achievements during 2018 positions us well to explore further opportunities. Leverage ratios will continue to improve during 2019, following increased profit and reduced capex. Net sales grew by 20 per cent in 2018 and we expect to continue to show good growth in 2019, towards reaching our SEK 8 billion sales target in 2020. EBITDA at 15.5% did not quite meet our target of 16% in 2018, we are more confident of this in 2019.

## FINANCIAL TARGETS AND RESULTS



**TO BE A WORLD-LEADING SUPPLIER OF CDMO SERVICES**

This is measured by market share based on revenue.

**TO BE THE FIRST CHOICE OF OUR TARGET CUSTOMERS**

This is measured via independent research.

**TO MAINTAIN A SOLID FINANCIAL PERFORMANCE**

This is measured by the financial metrics detailed above.