



Our decentralised approach enables local flexibility and decision making, with the customer and their unique needs at the centre.



# VALUE CREATION

We aim to deliver customised solutions that meet the unique needs of each customer and enable them to focus on what they do best. By drawing on our extensive pharmaceutical expertise, full service offering and global presence, we create long-term value for our customers, partners and stakeholders.

## 1

### PHARMACEUTICAL EXPERTISE

**We provide access to a broad range of technologies** including complex and proprietary platforms along with the necessary supporting services for the efficient development and commercial supply of pharmaceuticals.

## 2

### MANAGING COMPLEXITY

**We simplify processes** for our customers through our broad geographic footprint, regulatory experience and supply chain expertise.

## 3

### FULL-SERVICE OFFERING

**We improve customer efficiency** and supply bases by providing a range of services throughout the value chain that allows them to focus on their core expertise.

## 4

### RISK CONTROL

**We manage our customer's risk profile** by maintaining a financially robust and transparent company with the scale to provide multiple sourcing options at the quality level required.

## 5

### GOOD VALUE FOR MONEY

**We provide excellent value** by driving innovation and adjusting our service to customer needs.

#### Our way of doing business

The Recipharm business model is designed for success. Our decentralised organisation promotes entrepreneurship with stand-alone operating companies that are guided by a central management team. This decentralised approach enables local flexibility and decision making, with the customer and their unique needs at the centre.

#### Comprehensive expertise

Over many years and through numerous acquisitions, we have developed comprehensive pharmaceutical expertise and advanced skills that allow us to manage complexity.

Our full-service offering means we can speed up the time to market and mitigate the risks associated with supply chain management. Our seamlessly integrated services help us to be efficient, which means that our customers can be sure they get good value for money.